

**David A. Wood, PMP**

ph.: 03 9742 2247 m: 0424 604513

e: [david@MerlinInternationalProjects.com](mailto:david@MerlinInternationalProjects.com) LinkedIn Profile: <http://au.linkedin.com/in/davidandrewwood>

<b>CURRICULUM VITAE</b>
<b>Systems Knowledge and Experience/Education:</b>
<b>Languages/utilities:</b> RPG2, RPG3, RPGILE, RPGIV, RPG400, Asna vRPG, Java, Cobol, CL, AS400 QUERY, SQL, Synon/2e (Cool/2e, Advantage/2e), DB2, Assembler, scripting, HTML, FTP, EDI.
<b>Packages ERP etc.:</b> BPCS, BPCS Client/Server, JDE, Movex, Prism, Mapics, Cablemaster, ICMS, Callpro, Finzsoft Banking, DataMirror, BRMS job scheduling, OSD, Essbase. Various bespoke systems
<b>Tools/environments:</b> Aldon C.M.S, Thenon, Turnover, Jira, Visual SourceSafe, C.M.S, PMBOK, Agile, Prince 2, SSADM. ISO 9000, 9001 experience, plus other change control, configuration and accepted standards, SOX, 6 Sigma, Rapid Application Development.
<b>Platforms:</b> IBM i (AS/400 all variants, eServer iSeries), S/3,S/32/34/36/38, S360/370 Wang VS, PCs., Oracle BI solution.
<b>Software:</b> Windows, Lotus Notes, MS Office, MS Works, Access, Project, Visio, Front Page, Exchange, Visual Softstore, Infra and other call log systems, SmartDraw, Rational Robot, Mercury QuickTest Pro, Silk Test and Original Software Testbench. Artisteer web site developer, Jira, PayPak.
<b>Application areas:</b> Finance (Banking, Loans, Mortgages, Leases), Telecommunications, CTI, Logistics including route planning, Warehousing and Distribution, Retail (billing etc.), Manufacturing, Financials (Purchase Ledger, Sales Ledger (invoicing etc.), General Ledgers, MIS, Asset Management, Supply Chain Management, Human Resources, Payroll, Credit Management, Customer Services, ERP, and Computer Operations (back-ups, disaster recovery planning, software installations, PTFs etc.), Passenger Transport
<b>Education:</b> Hanson Boys, Bradford, UK (to GCE O level), Bradford Technical Institute (Local Government), Auckland University (NZ) (Accounting (non-accountants) Open University (UK) Languages and IT (60 points) Hove College (French), Manhood College (Spanish) B&M Prince, Bournemouth (Prince 2 Practitioner P2R/030274) – 2003 CC Colour, Wellington, (Prince 2, re-certified P2RR/420188) – 2009 PMI CAPM 2010 PMI PMP 2011 Certificate IV Training & Assessment 2015 Chichester College (ECDL) 2003 Rewards Learndirect IT3 Word Processing using MS Word 2000 (NETg) Vision2learn NCFE Level 3 Certificate in Telematics NCFE Level 3 Telematics (Web Wizard (2004 –05). Advanced Microsoft Word, Microsoft Project (2005). NLP (Neuro Linguistic Programming) Diploma (2001). Life Skills Coaching Certificate/Diploma (2003-2004). Level 2, First Aid (2006 and 2008) ITIL Configuration and Release Management (2008)

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ITIL Service Level and Capacity Management (2008)  
Performance Coaching (Business), NCFE Level 1.  
IBM/other courses, supervisory/management and various technical subjects.

[Gained PMI CAPM 290610](#)      [Gained PMP 280911](#)  
[CPeP Australian Computer Society, Post Graduate Level](#)  
(2007-13) [Results](#)    [ACS Academic Transcript](#)

**Core subjects (3):**

- [Business, Legal and Ethical Issues, passed with distinction](#)
- [New Technology Alignment passed with distinction](#)
- [Business, Strategy and IT, passed with distinction](#)

**Elective subjects:**

- [Project Management, passed with high distinction](#)
- [Enterprise Architecture passed with distinction](#)
- [Organisational Change Management passed with distinction](#)
- [Business Analysis passed with distinction](#)
- [Consultancy passed with credit](#)
- [ITSM passed with credit](#)

[Re-certified Prince 2 Practitioner](#)

[Awarded BCS Fellowship](#)

[CRISC Certification](#)

CPEP graduation articulates to Masters programme [CSU Masters Offer](#), and qualifies for CP status with ACS.

**Specialist area summary:**

David is an experienced practitioner/manager or consultant with a strong background in project, systems and business management development and support.

Technical roles have included design, analysis, programming and applications/operations support responsibilities.

He has in-depth knowledge, backed with 'hands-on' experience of IBM i (AS400) hardware, OS and software.

Successful leadership of multi-cultural teams within the UK, Europe and Australasia and has won various accolades for the quality and successes of his work. In addition he has valuable experience of pre and post sales in IT and none-IT markets.

An important aspect is the leadership/management and coaching skills, project implementation and organizational capabilities. This includes 13+ years of project and systems development management, operations management and general IS/IT management.

**Key achievements: (1970-2013): Diverse roles, situations and locations.**

- **Includes:** 15+ years of project, IT, project, analysis, development, implementation, support and operations management experiences. These international successes include total bespoke redevelopment of all company IT systems, (ERP solutions etc.) for 5 or more companies.
- Following earlier certification success with BCS (Chartered Membership), David achieved CP status with ACS in December 2008. Conveniently in Wellington, NZ, David was able to provide research and promotional assistance in the development and acceptance of NZ professional certification (ITCP) as **Professional Programme Coordinator** for NZCS until May 2009. During this period David was awarded a BCS Fellowship.
- **As IT Leader for SE Asia and Houston** locations, achieved operation stability managing 100 issues and resolving 50 in a complex highly matrixed multinational environment. Operating at SFIA level 6 or 7, specialising in strategy and support, business process improvement and project management.

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- **As release manager** David redeveloped and implemented process improvement of Telecom NZ release management system and function for EDS NZ. This was regarded as the greatest improvement in this functional area for many years.
- **As a senior development and support analyst**, David designed and developed automated operations monitoring for a large UK data centre supporting 1500 users worldwide. Other responsibilities included: - technical operations support, project implementations and maintenance, planning of OS and application upgrades etc. This provided stability and growth. David also recovered a damaged operating system issue which rescued disaster recovery and system upgrade capabilities which had existed for a year or more prior to my employment.
- **As a business analyst/project co-ordinator** for BPCS client/server European ERP implementation. Included duties and travel in France, Holland, Belgium and the UK. Included obtaining requirements and developing specifications/solutions in South West France for German development.
- **As a senior contract analyst/programmer** for Computer Telephony Integration solution support and development, ICBS upgrade, and warehouse system developments for 3 UK companies, and temporary head of design for multinational based in Brussels, Belgium.
- **As a senior contract analyst/programmer**, technical consultant and project manager: upgrade of CATV & telephony (Cablemaster) package, multiple UK and European clients, over 14 man-years with £1M budget.
- **As managing director and technical consultant** of own IT and project services companies (1986-2009) in NZ, Australia and UK. Successes included the design, development marketing, implementation and support of the leading AS/400 HR and Payroll solution in NZ. Eventually purchased by SSA Pacific to be used in approximately 26 companies.
- **Contract system development manager** to Sky TV (NZ), maintained stability, supported applications, marketing efforts and assisted replacement system selection. Business analyst and technical consultant, supporting 7 Asian business centres (Marine Insurance) over 5 years providing bespoke multi-currency and multi-lingual facilities. Team member obtaining Synon/2e 1 million lines of code award.
- **As a senior business analyst/project leader** for several key aspects of ICMS implementation, for IBM and Telecom NZ customisation project over 6 man-years. Saved IBM \$1 plus by improving system by 27% vs. target of 6%.
- **As sole 24x7 applications and operations support consultant**, NZ's largest site of 5 AS/400s, for IBM and Telecom NZ from go live until site was fully operational. Remuneration \$NZ 250,000 per annum (1990-91).
- **Recognised as a leading IBM S/38 and AS/400 expert throughout NZ for over a decade** (1985-1997), worked with and for IBM and Telecom NZ.
- **Managed entirely, the modernization or stabilization of 4 failing or stalled IT installations**, developing and/or implementing new Enterprise systems for each company UK and NZ.
- **Managed 25 staff providing a 24/7 operations service** to ERP systems across 3 sites, including 1 year in Belgium. IBM mainframe environment. staff providing a 24/7 operations service to ERP systems across 3 sites

### Psychometric assessments:

Tests indicate strengths in people skills, adaptability, outgoing, entrepreneurial, good crisis management, excellent customer service skills, ability to sell and promote or market.

E.g. Small business manager, coach mentor or manager, provision/supervision/auditing of quality standards processes and procedures, technical applications, negotiation and obtaining consensus, tasks requiring attention to detail. Full details available.

### Personal details:

**Nationality:**

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Dual British & New Zealand

**Driving licences:**

Car, motorcycle and PCV large (rigid) bus and trucks, UK, Europe, NSW then Victoria (Aus.) and NZ.

**Interests:**

Travel, sports, Ceroc/modern jive dancing, music, chess, cycling, walking, theatre, problem solving, life skills and performance coaching, environmental issues etc.

Clean driving licences, Police clearance for public driving, UK, Australia and NZ. Reliable, hard working with a good sense of humour. Able to work entirely alone or as part of a team. Excellent language and interpersonal skills.

**Career details:**

**Dec 2003 – current (NZ and Australia based)**

**• Cummins South Pacific, Melbourne, Australia. Dec 11 – Dec 14  
IT Leader SE Asia and Centres of Excellence (Singapore & Houston).**

**Responsibilities:**

- Using 6 Sigma, ITPM internal methodology and conventional project management tools, involvement in, coordination and management of mostly offshore projects. The development team, users and other stakeholders, vendors and management were based across multiple organisations, locations and time zones in a complex matrix environment. Several SOE Windows upgrade projects.
- Provide cross functional team leadership, including coordinating IT vendor support for 4 overseas business units using a combination of resources and teams both local and off-shore. Maintained and enhanced key applications and day to day support and administration.
- Set, document and implement IT strategies and initiatives.

**Achievements:**

- Established regional processes for support, and services, resulting in process improvements and a formal approach users to obtain 2<sup>nd</sup> (off shore vendor) and 3<sup>rd</sup> level (internal) support for application changes and operational problems.
- Led the Asia Pac deployment with BMC Remedy 8.1 (task and incident management) upgrade.
- Coordinated the roll-out of and user education for 500 Windows 8.1 SOE PCs. Separately coordinated the migration of and user training for Lotus Notes to Office 365 locally and remotely.
- Completed 2 EDI implementations, 5 server replacements remotely managing off-shore vendors and coordinating local teams.

**Community Activities:**

- Managed (Cummins) Community Involvement Team Project for Riding for the disabled, replacement wheelchair lift for mounting platform. Resource procurement, task organisation including installation, safety inspection and WorkSafe registration, entire project completed in 18 days for visit by US CIT

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leaders to Harkaway, Victoria. Other RDA and special needs school voluntary contributions.

- Lions International V2 district and PMI Melbourne web site coordinator roles.

**Senior Project Analyst – original role.**

**Responsibilities:**

- The provision of Project Management services with the added ability to provide technical analysis and solutions as required. Mostly to supplement or stand in for existing technical staff.
- As an IBM i Technical SME, provide clear guidance with development planning for efficiency.
- Undertake the Project Management component, operating within the IBM i Movex and Oracle environments for a Supply Chain Management (SCM) BI tool development and implementation. Coordinate multinational deployments to China, Korea, Japan and Singapore.
- Plan and implement a number of upgrades and incident recoveries. Stand in roles due to resource availability.

**Achievements:**

- Successfully planned and coordinated IBM i V5R4 to V7R1 and server upgrades, job scheduler performance throughput improvements, for Australia and Singapore.
- Successfully implemented SCM projects in China through to go-live, remaining site installed without go-live. Remote vendor management of development team in India.
- Provided leadership for post go-live support group based in Europe, India and Argentina.

**Other successes:**

[CPeP Consultancy, passed with credit](#)

[ITSM passed with credit](#)

[Federal Police Check June 2014](#)

[Victorian Driving Authority Regained, Federal Police check 2012](#)

[Victoria Driving Authority Regained](#)

- **Retalix Australia, Sydney, Australia. Mar 2010 - Dec 2011**

**Software Development and Project Support Specialist.** IBM i5 ERP and Distribution System for Metcash (IGA, ALM etc.). Develop changes and corrections to enterprise system, 2<sup>nd</sup> level support (24x7), JWalk GUI compliance, RPG ILE environment. Demanding client site environment, liaising with US based developers.

**Responsibilities:**

Provide 8:00-18:00 on-site support and 24x7 overall support to system being developed and rolled out nationally. Mostly responding to issues reported in Jira or by business support to resolve programming and operational problems. Consultancy and support service for off-shore vendor developers, based at the client's head office, working closely with Metcash business analysts and other project team members.

Sophisticated and complex IBM i ERP and Distribution System for Metcash (IGA, ALM etc.).

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**Achievements:**

Developed changes and corrections to enterprise system, 2<sup>nd</sup> level support (24x7), JWalk GUI compliance, RPG ILE environment. Demanding fast paced client site environment, liaising with US based vendor developers. Resolved numerous issues in a high-pressured setting

**Other successes:**

[Fellow Institution of Analysts and Programmers](#)

[IIBA Membership Certificate](#)

[ISACA Membership Certificate](#) [CRISC Certification](#)

[NSW Driving Authority Regained](#)

[Gained PMI CAPM 290610](#) [Gained PMP 280911](#)

[Enterprise Architecture passed with distinction](#)

[Organisational Change Management passed with distinction](#)

[Business Analysis passed with distinction](#)

[ACS Immigration Skills Assessment Dec 2010](#)

[ACS 5 year Membership Certificate](#)

[Accepted as ACS Academic Board Student Representative](#)

[WW children check renewed September 2011](#)

**• Merlin International Projects (Inc. NZ Bus) Jun 2009- Feb 2010.**

Driver training to NZTA standard, attained driver 1 status with minimal training in a challenging environment, combination of routes, terrain and vehicles. Significant customer facing role. Re-accredited for NZTA passenger transport operations, Victorian passenger transport operations, and updated Police record checks for [NZ](#), [Australia](#) and the [UK](#). [NZ Passenger endorsement renewed](#). [NZ Driving \(Heavy rigid\) license class 4 certificate gained](#). [Victoria Driving Certificate 2009](#)

**Other successes:**

Training MS Project, Java, RPGLE, ITIL Foundation Syllabus v4.2, PMI PMBOK for PMP, Eclipse, others.

**• New Zealand Computer Society Inc., Wellington, New Zealand  
Dec 2008 – May 2009 Professional Programme Coordinator**

NZCS professional certification and accreditation (ITCP) and other initiatives. Reporting directly to the CEO, working with National Council, and focus groups, 7 branch and sub-branch chairs, fellows and other members nationally. The role included research, policy recommendation, assisting in the development of submissions to government departments, and NZCS members towards IP3 accreditation of CITP/IP3P Professional Certification in NZ (ITCP). Organised all and participated in 5 of the 6 national (regionally based) public workshops, a member of the discussions with senior academics at Auckland, Waikato, Wellington, Otago and Christchurch Universities and Technical Institutes (ITPs), senior government department staff at immigration, careers and education. Received, documented and analysed all feedback and submissions to enable the programme model to be revised by the CEO and President. Audited the model changes and advised the executive and those submitting the changes and assessed the validity of the revised model. Recipient of both recognitions, in the UK and Australia. Assisted with the proposed design of a mentoring programme.

**Other successes:**

[Re-certified Prince 2 Practitioner](#)

[Awarded BCS Fellowship](#)

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• **EDS, Wellington, New Zealand** **Mar 2008 – Dec 2008**

**Senior Information Specialist, Project Release Manager, QA and Change Leader.** Supervised a team of 4 with the responsibility for revising and updating Telecom NZ core ICMS release management processes, software, authorities and audit compliance. Oversaw the release process; liaising with development project management, development teams, test analysts, project staff and implementation teams to facilitate release process. **Other successes:**

[ACS Immigration Assessment Page 1](#) [Assessment Page 2](#)

(2007-11) [CPeP NTA Results Passed with distinction.](#)

[CPeP PM Results Passed with high distinction.](#)

[CPeP Business, Strategy and IT, passed with distinction.](#)

[CPeP Australian Computer Society, Post Graduate Level Results](#)

[Passed St Johns Workplace 1st Aid](#)

[Film Extra, The Truth About Men \(Separation City\), Tom Scott. UK conference delegate \(climate change\), filmed in Wellington NZ.](#)

[NZ Criminal Record Check 2008](#)

[NZQA Qualifications Assessment](#)

• **Australian Wool Handlers, Lara, Victoria Oct 2006 – Mar 2008**

Senior Analyst/Programmer, IBM i, Synon/2e, Cobol/RPG environment, scripting language for web site additions.

Data extraction and electronic transmission. Various application and operational enhancements, 2<sup>nd</sup> level support tasks.

Tools implemented/investigated:

Websphere Development Studio.

XML interface development.

XML tools, DB2 XML Extender, CGIDEV Tools.

Zend PHP implementation.

**Other successes:**

[Accepted to Werribee section of Lions International.](#)

[Accepted to PMI, Project Management Institute](#)

[Upgraded to MACS \(Senior\), Australian Computer Society.](#)

[Upgraded to MBCS CITP, Chartered IT Professional.](#)

[CPeP BLE Results Passed with distinction](#)

• **NHP Electrical Engineering, Melbourne Australia (2006)**

Senior Contract Analyst/Programmer.

A technical role, mostly using Asset, RPG ILE WDSC, Showcase, MS products. Responsible for 2<sup>nd</sup> level support, BPCS 6.02 to 8.31 (ERPIx) migrations for Australia, Exonet PC system to ERPIx, for New Zealand.

B2B invoice, order and order acknowledgement XML interface development. Offered permanent role.

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- **EDS, Melbourne Australia (2006)**

Senior Contract Analyst/Programmer.

Client - Vic Roads (vehicle licensing authority) securities register

A technical role, mostly using Advantage/2e, RPG, Wilcom Forms Sever, MS products. Responsible for development, forms development, testing and user acceptance, technical and user documentation, substantial QA and user acceptance testing and general business system and user support. Offered additional 1 year contract term.

**Other successes:**

<a href="#">Victorian Police Check</a>	<a href="#">NSW RTA Driving Record</a>
<a href="#">Victorian Driving Record</a>	<a href="#">Victorian Driving Record 2</a>
<a href="#">Victoria Driving Certificate 2006</a>	
Working with children check.	<a href="#">WWC Letter, WWC Card</a>

- **AFIG (AMS/Wizard)/GE Money, Sydney Australia (2004-06)**

Contract business, testing and implementation analyst. Business areas non-conforming mortgages and equipment leases. A semi-technical role, mostly using MS products, in a mixed Synon/2e and Java environment. Responsibilities for design, technical and user documentation. Also performed substantial user acceptance testing and general business support. RSA security token roll-out, software change and implementation project co-ordination. SOX compliant documentation and procedures. 3 x 6 month contract periods. Subsequently offered permanent BA role in New Zealand.

**Other successes:**

[Vision2learn NCFE Level 3 Certificate in Telematics, Web Wizard](#)

[Advanced Microsoft Word](#)

[Microsoft Project](#)

- **Finzsoft Solutions Ltd, Auckland, New Zealand. (2003 – 2004)**

Senior Analyst, IS Specialist, testing tools selection, UAT and QA testing, software implementations. Development environment, Advantage/2e/Synon2E/COOL2E enhancements to Sovereign Financial package, a large and complex banking package and its implementation of the revised software at 5 client sites. Analysis and programming using Advantage/2e/Synon2E/COOL2E, RPG, CL, FTP, packaging, client implementation and consulting. Also contributed with 3 client software upgrades, implementation of V5R3, software evaluation of configuration management and automated testing aids packages, Rational Robot, Mercury QuickTest Pro, Silk Test and Original Software Testbench. Considered for a number of senior permanent roles.

**Other successes:**

[Gained membership, British Computer Society](#)

[Life Skills Coaching Certificate/Diploma Course](#)



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**Dec 1997 – Dec 2003 (UK, Europe based)**

- **Emerson Process Management Ltd, Sussex UK.**  
Business Application/Operation Support Analyst. Maintained/supported applications and monitored/automated systems. Planned upgrade V4R4 to V5R1 and V5R2 operation system and application software including disaster recovery. Review of security, project implementations, and automation of operations checks and warning of system events, OS/400, DB2, DataMirror, BRMS, AJS, Essbase, OSD, and JDE etc.  
**Other successes:** [Gained Prince 2 Practitioner.](#)  
Part time (weekend and evening) temporary roles in: care home for the mentally and socially challenged, real-estate office management, negotiation etc., private hire driver, parcel delivery, bus and coach driving, door to door sales, caravan site deputy manager, telesales of PC software CRM and Sage solutions, charity work (soup kitchen, community bus driver etc.). (2001-03).
- **e-ASL, Hampshire and Kent UK.** Technical analyst. Upgraded AS/400 to V5R1. Offered permanent role.
- **Autobar Group, London, Appeldoorn, Netherlands and Soustons, France.**  
Business analyst/project co-ordinator of French & Dutch Nationals to develop standardised English extensions to BPCS.  
Designed and programmed solutions in Asna vRPG and RPGIV for BPCS client/server implementation.
- **DHL, Brussels.**  
Temporary head of multi-national design team until permanent appointment.
- **Liaison Technologies Ltd, Hampshire.**  
Systems Manager/developer. Managed and supported RPG400, AS/400 CT package (Callpro) and developed interfaces to Cablemaster system. Assisted with Java (6 months) CTI package development.
- **Triangle Group, Hampshire.** Retrospective upgrade of FISERV ICBS package in RPG400. Offered permanent role.
- **Whitman Laboratories (Estee Lauder), Petersfield Hants, UK**  
**Senior analyst/programmer (contract) 2001**  
Analysis and AS/400 RPG3 developments for major manufacturer. KPI analysis, inventory systems including hand held scanners. JDE World general application and user support. Offered extension.
- **Convergys IMG Ltd, Hampshire.** Developed automated debtor collection system, implemented Euro support as part of major multi-currency upgrade, 10-12 man year project, and many other extensions in RPG3, CLP etc. for Cablemaster, cable TV and telephony package, including EDI payment system. Provided on-site conversion support, Birmingham and Yorkshire, partly as project manager. Awarded employee of the month. Mentor to less experienced permanent contract and permanent staff. Later offered contract and permanent roles, employed for 4 x 6 month contract periods.

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**To Dec 1997 (mostly NZ based)**

- **JD Edwards (NZ).** Application extensions in RPG3 for client in farm supplies business. Offered permanent role.
- **Sky TV,** System Development Manager. Y2K solution selection of CRM, billing and accounts system (Cablemaster replacement), stabilized failing installation, managed development, supported marketing campaigns.
- **General Accident (NZ).** Technical Analyst/programmer. Application design and development, system management, software release packaging, change controller and remote site implementation to sites in Taiwan, Singapore, Hong Kong, Philippines, Malaysia, and Indonesia etc. Cargo insurance, EDI, PC interfacing etc. RPG3 and Synon/2e (Cool/2e) The 3 man team received the Synon/2e 1 million lines of code award, and had outstanding success and productivity. 9 x 6 month contract periods.
- **Castrol Oil (NZ).** S/36 to AS400 BPCS conversion in RPG3 of financials and planning for manufacturing and distribution migration.
- **Josiah Wedgewood, Stoke on Trent.** Analyst/programmer. Provided development and maintenance support to S/36 and AS/400 systems, mainly BPCS and JDE, using RPG2, RPG3, ASSET, SQL, CL etc. manufacturing and inventory implementation using upper case design tool usage. Some bespoke systems support. Completed structured design course Knowledgeware.
- **Vogel Corporation (Bureau, NZ).** Technical and application support analyst. Bureau support for Masport Industries. Payroll upgrade/migration for NZ Co-op Dairy, Montana Wines, Sky TV.
- **Ciba-Geigy, Auckland (NZ).** Analyst/programmer, various RPG3 tasks.
- **Telecom NZ.** ICMS Analyst/programmer, RPG3 reporting extensions.
- **IBM NZ.** Technical Support Analyst. Provided 24/7 management and support for the largest Telecom operations centre in New Zealand for 1 year. This was a massive undertaking and totally successful role with major responsibility.  
When appointed, the centre was not capable of production; this was immediately remedied and stable operations and monitoring put in place. Virtually single-handed, maintained system integrity with 5 large, mirrored AS400 systems, numerous letters of reference and achievement, earned in excess of £100,000 for the year. Change controller, applications and OS upgrades, deputised for FM manager, evenings/nights and weekends. 4 x 3 month contract periods.
- **IBM NZ.** Senior contractor of hand-picked team. Project managed major changes to ICMS system for Telecom NZ. Achieved 26% interactive improvement using performance management tools, re-engineering application based on business practices etc. Saved IBM in excess of \$1 million NZ. Offered role with Nynex, Texas. 3 x 3 month contract periods.

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- **Database Management Support, (JD Edwards NZ).**  
Analyst/programmer providing RPG3 application changes and extensions to JDE for Refrigerated Freight Lines, container-tracking system. Offered permanent role.
- **Vogel Corporation NZ.** Technical and applications support for BPCS, HR/payroll and S/36 BPCS customisation for client.
- **CSI, Leeds.** Project Manager. Twin AS400 implementation for McCain's Foods, COBOL. Payroll implementation for Jerome's textile company, Yorkshire. S/36 to AS/400 migration and conversion for Dantex, Bradford. Technical and security support for Yorkshire Rider Bus Company.
- **Vogel Corporation/SSA Pacific (BPCS agency) NZ.** Sold IBIS HR/payroll system to SSA and converted to native, IBM approved AS/400 solution. Renamed as PAYPAK/400 and sold to BPCS and other clients in 20-30 companies. Set up initial AS400 systems for companies, initial tuning, and job accounting system, trained others. David commissioned numerous early AS400 systems. Worked with IBM country specialist to resolve early OS400 performance issues.
- **IBIS Holdings Ltd. Consultant, designer, developer** of IBIS HR/payroll system over 3 man-years and installed at 5 sites. The leading solution, at the time, competed with JDE and displaced Neller's system. On 2 occasions, David implemented the system at 2 different clients concurrently. Other non-payroll clients included SSA, Reckitt and Coleman, 3M, NZ Motor Corp, Saeco Bearings, Lees Power, Masport and others. Payroll clients Auckland Milk Corporation (later NZCDC), Holeproof, Elders, Endeavour Corp. (NZ Towel Services and Deanes Apparel, NZ Wire Industries, Sky TV, Mainland Cheese, Montana Wines. Auckland, Hamilton, Wellington, Christchurch and Dunedin.
- **NZ Wire Industries.** IS Manager, consolidated all earlier Wang systems on to S/38. Designed and developed numerous bespoke costing solutions, transferred operation to bureau service on completion. Turned around failing installation. Managed 2/3 staff.
- **Auckland Milk Corporation.** NZ's largest independent dairy company and brand leader for many products. IS Manager. Completely redeveloped older batch systems from S/3 to fully interactive S/38 systems. All financials, sales order processing, billing, warehouse and inventory control, manufacturing and costing. Turned around failing installation. 8 staff, full budget control, member of steering committee. Completed Auckland University course in accounting, and human synergistics course in teamwork and team leading. Psychological profile available. Founding secretary, NZ mid-range user group. Treasurer, committee member, coach and manager, and club 'man of the year' for NZ's largest rugby league club.

**Previous (UK, Belgium, Holland)**

- **United Merchants and Manufacturers Ltd, UK, Holland**  
I/S manager. Installed S/34, redeveloped and extended using RPG2 and OCL, S/3 batch applications to S/34 interactive systems. David was

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fully responsible for this modernisation, 5 staff, and full budget control. Secretary, North of England mid-range user group, mentor to several less technical IS managers

- **CRL Abacus.** Consultant project manager, analyst and developer. (S/32, S/34), RPG2 and OCL, provided services to stainless steel stockholder, printer and newspaper group, printed circuit manufacturer and an engineering company.
- **Dunlop and Ranken Ltd., Leeds, Glasgow, Milton Keynes.** Management liaison role. (UK, S/370, COBOL), steel stockholder, national interactive sales order processing, purchasing, inventory, billing and accounts system. David completed the rollout of these systems and modified/implemented Peterborough payroll application for the company. Member of steering committee.
- **Associated Weavers Ltd., Bradford, Colne, and Belgium.** Operations manager. Started as a clerk, and then Assembler programmer, before senior programmer. Later, as operations manager David was responsible for an IBM S/370 135, a staff of 26, (with organization for 7 years) including 1 year in Belgium as Implementation Manager, where we outstripped head office in application take-up. Helped turn around company saved sale by US owners.
- **Morrison Supermarkets Ltd, Bradford.** Sole analyst/programmer and assistant IS manager. Developed all initial systems, stores ordering and charging, purchasing and invoice matching/payment, payroll etc. David was head hunted by previous employer after 1 year. Replaced by 1 analyst/programmer and one operator, returned to Associated Weavers with promotion.
- **Bradford City Council.** Treasury and Transport clerk, accounts, stores system, and payroll. Local government certificate from Bradford Technical College.

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